

MCS
McALISTER-SMITH
FUNERAL · CREMATION

A TRUSTED NAME SINCE 1886

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GENERAL PRICE LIST

These prices are effective as of June 5, 2008 but thereafter are subject to change without notice.

A PROMISE TO YOU AND YOUR FAMILY . . .

We are committed to supporting your family during their grief, with recognition that all grief is personal and specific to each individual.

We will strive with families to create the most personal and meaningful tribute to the person who died and support any appropriate requests to commemorate the life that is being remembered.

Our History

A trusted name since 1886, McAlister-Smith Funeral Home serves the families of the Lowcountry in their time of need. At its inception, McAlister-Smith was a “livery provider” aiding in the transportation needs of the Charleston area through the provision of horses and carriages. In 1919 the horses were retired. McAlister-Smith became the first in the community to use motorized funeral vehicles. The beginning of a culture of firsts in the funeral industry, that same foresight led McAlister-Smith to create an arrangement resource center. The center enables families to make decisions about the type of funeral that best memorializes their loved one. In response to feedback, we have implemented countless services that set us apart and ease the burden on the bereaved. McAlister-Smith is proud of our five generations of leadership in the community.

While you are here, tell us what you think, tell us what you need we're listening.

**OUR COMMITMENT TO YOUR FAMILY
100% SERVICE GUARANTEE**

We will offer opportunities for family members and friends to do the work of grieving in a safe and supportive environment.

We acknowledge that we cannot make the pain go away, but through our efforts we can make the journey of grief less lonely and perhaps a little easier.

Our commitment is to provide EXCELLENCE: the finest quality service to the families who call upon us during their time of need. We are dedicated to using our knowledge, experience, creativity, empathy, compassion and all resources available to meet each family member's needs. Each satisfied family enhances our reputation.

Should we fall short of meeting your expectations for services within our control, you will not be charged for that service. This is part of our 100% Service Guarantee.

We will answer your questions in a clear and understandable manner. We will ensure that the arrangements you make meet with your individual wishes. We will explain the value and benefit of all options. We will explain prices and payment methods to your satisfaction.

“Thank you for placing your trust and confidence in the staff of McAlister-Smith.”

GENERAL PRICE LIST
Selecting Personalized Services

These prices are effective **June 5, 2008** but thereafter
subject to change without notice.

The Traditional Burial

\$5955

This package includes the facilities, services and motor equipment most often selected by families desiring a *Traditional Full Service Burial*, which is made up of one evening visitation with funeral and interment services on the next day. The package includes: Basic service of funeral director and staff, embalming, dressing and casketing, facilities for visitation, funeral service, transfer of deceased to funeral home, hearse for service, lead and flower/utility vehicle and one limousine.

A menu of the goods and services we provide begins on the next page. You may choose only the items you desire. However, any funeral arrangement you select will include a charge for basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

PROFESSIONAL SERVICES

Basic Services of the Funeral Director and Staff \$2995

The Basic Services of the Funeral Director and Staff represent a significant and broad range of services on the general price list. It is our policy to clearly identify these services so you know what they consist of and the cost. The information describes the services and their average time to complete.

Licensed Funeral Director Services

- * Licensed personnel available 24 hours a day, 365 days a year to respond to initial requests. (4 hours)
- * Retention and care of the deceased prior to commencement of post death activities. (36 hours)
- * Preparing, conducting, and administering the arrangement conference with the legally responsible party to determine the service required. (3 hours)

Staff Support Services

- * Staff to obtain Death Certificate from medical facility and doctor's office (2 hours)
- * Staff to secure and file all necessary state permits and required legal authorizations. (4 hours)
- * Staff to prepare clergy records, life insurance claims and Veteran's applications. (2 hours)
- * Staff to prepare the biographical/statistical data and place the obituary and death notices. (3 hours)
- * Staff to examine and prepare the financial settlement and service related documents. (2 hours)
- * Staff to coordinate service plans with the cemetery, crematory, and/or other parties involved. (2 hours)
- * Staff to answer arrangement related phone, fax and email inquiries every day. (24 hours)

Business and Government

- * Proportionate business overhead expenses related to the funeral home facility and property such as insurance, maintenance, utilities, equipment, inventory, and taxes.
- * Proportionate governmental overhead expenses related to EPA, FTC, OSHA federal compliance requirements, state and local government compliance requirements.

PREPARATION

Embalming

\$695

Includes use of South Carolina registered embalming preparation room in compliance with EPA, OSHA, South Carolina Board of Funeral Service and medical waste regulations. Also includes a South Carolina licensed embalmer to perform the embalming procedure. Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with a viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

Cosmetology, Dressing and Casketing

\$225

Other Preparation of the Deceased:

- * Bathing & sanitary care of deceased when no embalming has been performed \$395
- * Additional procedures for organ/bone donors or autopsied remains \$100
- * Restoration of remains (when necessary) \$150
- * Refrigeration of unembalmed remains (It is the policy of our firm to require the refrigeration of an unembalmed body after 10 hours) \$25 per day

FACILITIES, EQUIPMENT AND STAFF

A. Visitation

\$395

Our services include: visitation setup, use of visitation room for up to four hours, display of floral arrangements; and supervision and coordination during the viewing, visitation or wake. **Includes the selection of a Service Personalization Option.*

One hour prior to a service visitation

\$150

B. Funeral Service at the Funeral Home

\$595

Our services include: coordinating the funeral arrangements, supervision of funeral, staff to coordinate the funeral ceremony, supervision of committal or other disposition service, setup and use of facilities for funeral ceremony. **Includes the selection of a Service Personalization Option.*

C. Funeral Service at Other Facility **\$595**

Our services include: coordinating the funeral arrangements, supervision of funeral, staff to coordinate the funeral ceremony, supervision of committal or other disposition service, equipment and additional staff necessary to conduct the funeral at another facility.

D. Memorial Service at Funeral Home
\$595

Our services include: coordinating the memorial service, supervision of the memorial service, staff to attend the memorial service, setup and use of facilities for memorial service.

E. Memorial Service at Other Facility **\$595**

Our services include: coordinating the memorial service, supervision of the memorial service, staff to attend the memorial service, equipment and additional staff necessary to conduct the memorial service.

F. Graveside Service **\$595**

Our services include: coordinating the funeral arrangements at graveside, supervision of the graveside service, equipment and staff necessary to conduct the graveside service.

AUTOMOTIVE EQUIPMENT (25 mile radius)

A. Transfer of Deceased to Funeral Home	\$250
B. Funeral Vehicle or Hearse for Service	\$250
C. Lead/Clergy/Courier Vehicle	\$150
D. Flower/ Utility Vehicle	\$150
E. Limousine (six passengers)	\$250

ADDITIONAL MILEAGE: Outside 25 mile radius
(all funeral vehicles) \$2 per mile/one way

ALTERNATIVE SERVICES

Immediate Burial

\$1995 to \$2590

This charge for immediate burial includes transfer of deceased to funeral home, local transportation to the cemetery, necessary authorizations and basic services of staff. This charge does not include: embalming, use of facilities and staff for any visitation or ceremony, public or private, prior to burial.

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| * Immediate burial with casket provided by purchaser | \$1995 |
| * Immediate burial with minimum casket selected from our funeral home (\$1045) | \$2590 |
| * Immediate burial with casket selected from our funeral home (In addition to the cost of the casket) | \$1995 |

Direct Cremation

\$2845 to \$2995

This charge for direct cremation includes transfer of deceased to funeral home, bathing and sanitary care of deceased in lieu of embalming, local transportation to crematory, necessary authorizations and basic services of the staff. Viewing of the remains for identification purposes must be done within 36 hours from the time of death; otherwise it is the policy of our firm to require embalming. This charge does not include the crematory* or coroner's fee* or the use of facilities and staff or any visitation or ceremony, public or private, prior to the cremation. If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials such as fiberboard or composition materials (with or without an outside covering). The containers we provide, other than the minimum alternative container, are made of heavy fiberboard.

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| * Direct Cremation with container provided by purchaser | \$2845 |
| * Direct Cremation with minimum alternative container selected from our funeral home (\$150) | \$2995 |
| * Direct Cremation with casket selected from our funeral home (In addition to the cost of the casket) | \$2845 |
| * Alternative Cremation Container (Minimum) | \$150 |
| * Crematory Fee | \$250 |
| * Coroner's Fee (local) | \$20 |

SPECIAL CHARGES

Forwarding Remains to Another Funeral Home \$2940

This charge includes: transfer of deceased to funeral home, basic services of staff, embalming, and necessary authorizations. This charge does not include visitation, rites or ceremonies prior to forwarding the remains.

- * With minimum shipping container \$3090
- * With casket selected from our funeral home \$2940
(In addition to the cost of the casket and air tray)
- * Transfer to Airport \$250
- * Air Tray/Packaging to encase casket in air transit \$150

Receiving Remains from Another Funeral Home \$1995

This charge includes: transfer of deceased to funeral home, transportation of deceased to cemetery and basic services of staff. This charge does not include visitation, rites or ceremonies.

MERCHANDISE SELECTIONS

- A. Caskets \$1045 to \$4845
(a complete price list will be provided at the funeral home)
- B. Cremation Caskets \$495 to \$1945
(a complete price list will be provided at the funeral home)
- C. Ceremonial Casket (For rental only) \$895
- D. Outer Burial Containers \$995 to \$8995
(a complete price list will be provided at the funeral home)
- E. Urns \$75 to \$2060
(a complete price list will be provided at the funeral home)
- F. Keepsakes/Jewelry \$70 to \$1,500
(a complete price list will be provided at the funeral home)
- G. Urn Vaults \$495 to \$845
(a complete price list will be provided at the funeral home)

ADDITIONAL SERVICES AND ANCILLARY ITEMS

A. Clothing	
* Ladies and Men's Garments	\$150 - \$395
* Undergarments	\$15 - \$35
B. Memorial Register Books	\$45 - \$150
C. Acknowledgement Cards (box of 25)	Starting at \$5
D. Personalized Memorial Service Folders	Starting at \$30
(First 100 printed/each additional 50 cards \$20)	
E. Prayer Cards	Starting at \$50
(First 100 printed/each additional 50 cards add \$20)	
F. Laminated Obituary Bookmark (10)	\$30
G. Cross/Crucifix/Icon	\$20
H. Coroner's Fee	\$20
I. Crematory Cremation Fee (Local)	\$250
J. Shipping/Handling of cremated remains by Registered Mail	\$65
K. Forwarding Documents - Certified Mail	\$35
Forwarding Documents - Fed Ex Service	\$45
L. Air tray/package (encasing casket)	\$150
M. Combination Unit for forwarding of remains to another funeral home	\$150
N. Heavy Duty Coated Canvas Pouch	\$150
O. Cemetery Tent	\$150
P. Casket Lowering Device/Decorative Greens	\$150
Q. Vault Company Surcharge for Holiday, Sunday and after 3pm	Get quote
R. Funeral Director hourly rate out of town trip	\$75
S. Funeral Director to officiate Humanistic Service	\$100
T. Professional Pall Bearers (per person)	\$35
U. 6 Professional Pallbearers/Transportation	\$350
V. Organist/Soloist	\$100 - \$250
W. Hairdresser	\$55
X. Limited Visiting Hour (one hour)	\$150
Y. Composing & submission: out of town newspaper notices	(estimate \$100 to \$1,000)
Z. Charleston Newspaper Paid Death Notice	(estimate \$150 per day; \$190 w/photo)
AA. International Document Fee	\$250
(procurement of documents required for forwarding remains to another country)	
BB. Chapel or room rental fee (third parties)	\$500
CC. Use of Reception Room (\$100 per hr.) 2 hr minimum	\$200

PERSONALIZATION OPTIONS

“Helping Families Heal as They Remember.”

☐ **Balloon Release Ceremony** - The balloon release ceremony is a tangible way to help children and adults remember their loved one with a memorial tribute. Includes twenty-five balloons and supervision by our staff (additional balloons are \$2 each). \$125.00

☐ **White Dove Release Ceremony** - Doves have been a symbol of the soul ever since God sent his Holy Spirit to Jesus in the form of a dove. Your funeral director or special member of the family may release a white dove to symbolize the soul lifting toward the heavens. Includes supervision by our staff and one dove. \$125.00

☐ **Share The Bear Ceremony** - One of the consoling keepsakes a person can receive is a soft, cuddly teddy bear. We provide a bear that can be left with the deceased. Our staff member(s) will assist you and family members in placing the larger bear in the casket with your loved one. Two smaller matching bears are given to family members to become a beautiful and comforting keepsake reminder of the treasured relationship. Includes supervision by our staff and three bears (each additional large bear is \$45, and each additional small bear is \$30). \$125.00

☐ **Legacy Candle Ceremony** - Although a treasured person has been lost, their memory lives on in the hearts and lives of each family member. To celebrate the transfer of these treasures, we recommend the beautiful and memorable Legacy Candle Ceremony. A large candle is lit to commemorate the life of the deceased. Each family member takes the flame to light their own beautiful votive candle, signifying the legacy of the family, and passing on the many intangible gifts. Includes supervision by our staff, pillar candle and candle holder, and four votive candles (each additional pillar candle is \$40 and each additional votive candle is \$25) \$125.00

☐ **Memory Portrait** - Flowers may fade...but memories won't. From a photo furnished by you, we will have a beautiful portrait that resembles the Old World style of paintings by Rembrandt, delivered in time for your loved one's service. \$250.00

☐ **Commemorative Panel for Casket** - These panels allow you to share an aspect of your loved one's life with friends and family members. A favorite scripture or representation of a hobby or career professionally displayed in the interior panel of the casket eases conversation, touching hearts and memories. \$125.00

☐ **Veteran Flag Case** - Will preserve and protect the cherished memorial flag. This beautiful solid hardwood case with deep cherry finish and a glass front may be displayed during visitation, funeral or memorial service and then proudly displayed at your home as a permanent memorial. \$125.00

☐ **Memorial Tribute** – A memorial of your loved one's life can be created with family photos and your choice of musical selections in either a DVD or VHS format. (Additional copies \$25. each) \$125.00

☐ **Butterfly Release Ceremony** - A special ceremony designed to help focus thoughts on the deceased loved one. The butterflies symbolically carry sentiments heavenward to be received by the intended. Includes supervision by our staff and up to twelve butterflies (each additional dozen butterflies is \$125).

☐ **Bagpipe Player** - Bagpipe music makes for a moving and dramatic personal touch at the service in the church, funeral home chapel or at the graveside. Bagpipes will be played by a piper in full Scottish attire. \$250.00

☐ **Live Classical Music** - Nothing can compare to having a professional musician perform live at the visitation, funeral or memorial service. You may choose one of the following musicians to enhance the atmosphere for your family and friends: Harpist, Guitarist, Pianist, Violinist, Organist and others based on availability. \$250.00

PREMIUM PERSONALIZATION OPTIONS

Horse Drawn Hearse	\$700
Plantation Singers	\$700-\$950
The Washington's	\$700-\$950
Dixieland Band	\$900-\$1400
Chartered Boat (for up to 6 people)	get quote
Catered Gathering	get quote
Local hotel accommodations	get quote
Books, Tapes and Videos on Grief	priced as marked